

# Driving for Better Business

## Business Champion Overview - Wolseley

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**WOLSELEY**

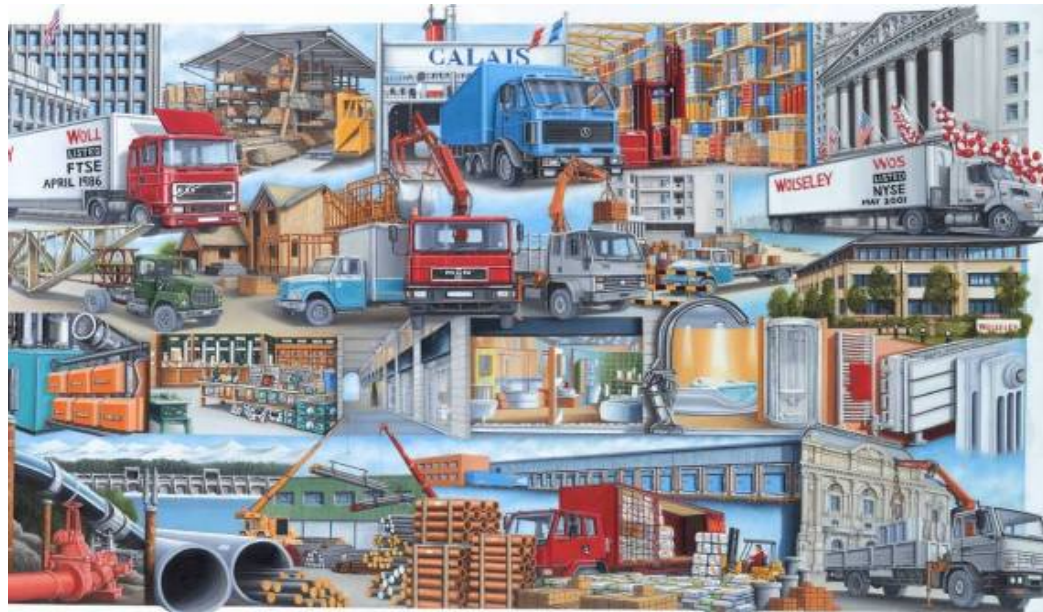
# Presentation Contents

- ❑ Wolseley Overview
- ❑ Reason for involvement with DfBB
- ❑ Summary of activity in support of DfBB

# Wolseley Overview

# What do we do at Wolseley?

The Wolseley Group is the world's number one distributor of heating and plumbing products to the professional market and a leading supplier of building materials



**WOLSELEY**



# Wolseley's International Presence



- 1 UK
- 2 Ireland
- 3 France
- 4 Belgium
- 5 Netherlands
- 6 Luxembourg
- 7 Switzerland
- 8 Italy
- 9 San Marino
- 10 Romania
- 11 Hungary
- 12 Slovak Republic
- 13 Austria
- 14 Czech Republic
- 15 Poland
- 16 Denmark
- 17 Norway
- 18 Sweden
- 19 Finland
- 20 Greenland
- 21 Canada
- 22 USA
- 23 Mexico
- 24 Panama
- 25 Trinidad & Tobago
- 26 Barbados
- 27 Puerto Rico

**WOLSELEY**

# Wolseley UK Overview

**Plumb Center (559)**

**Drain Center (127)**

**Build Center (230)**

**Brandon Hire (260)**

**Pipe Center (95)**

**Parts Center (179)**

**Climate Center (61)**

**William Wilson (26)**



**Wolseley Ireland (118)**

**Bathstore (178)**

**BC/GM/Unifix (8)**

**Maintenance (15)**

**Multi Center (8)**

**Encon (35)**

**Electrical Center (99)**

**TOTAL (1998)**

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# Wolseley UK Overview



- **2,000 Branches**
- **18 Distribution Centres**
- **Over 16,000 employees**
- **Range of 600,000 products**
- **4,000 New Starters each year**
- **15 Business Units (Brands)**
- **3,000 Commercial vehicles & 3,000 Company Cars**
- **7,500 Drivers (All Drivers)**
- **Turnover of £ 3.2 Billion**

# Reason for involvement with DfBB

## The facts speak for themselves....

- ❑ Work-related road accidents are the **biggest cause of work-related accidental death.**
- ❑ Between **800 and 1000 people are killed** annually in work-related road traffic accidents
- ❑ Approximately **250 fatalities** are due to accidents notified annually under the Reporting of Injuries Diseases and Dangerous Occurrences Regulations (RIDDOR)
- ❑ Most likely cause of next **fatal accident!!**

**“Each week 200 road deaths and serious injuries involve someone at work”**



# Wolseley Statistics

## Collisions

- ❑ Over 2,000 3rd party claims annually
- ❑ Collisions cost Wolseley UK over £12 million pa. (Direct & Indirect)
- ❑ Sales required to pay for collisions is over £150 million pa.
- ❑ 1 incident in Scotland alone has a reserve of £1 million!
- ❑ Although we have seen a 50% reduction in our 3<sup>rd</sup> party collision rate over the last 4 years, there is still room for improvement!
- ❑ Opportunity to share best practice externally with other like minded organisations, business champions and customers

# Driving for Better Business



- ❑ Wolseley UK has recently signed up as a '**Business Champion**' to support the Driving for Better Business (DfBB) programme managed by Roadsafe.
- ❑ The Driving for Better Business programme is part of the Department for Transport's '**Driving for Work**' strategy.
- ❑ The programme is based on **recommendations from the Motorists Forum**.
- ❑ The messages are supported by the **Think! road safety campaigns**.
- ❑ The Primary aim of the programme is to **promote good practice** amongst the network of employers and **business champions** nationwide, to **catalyse a reduction in deaths and injuries** caused by vehicles used for business purposes.

# Driving for Better Business



RoadSafe: [Main site](#) | [Road Safety Awards](#) | [Driving for Better Business](#)

## Driving for Better Business

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### ► Introduction

Every day of the year more than 150 vehicles driven on company business crash – The Government has launched an initiative to reduce this total.

The aim of the initiative is to involve business in helping to raise road safety standards in the workplace and to cut the toll of 14,000 road deaths and serious injuries a year involving people at work.

### ► Latest news

**3 September:** [Fleet Driver Risk Management](#)

Ford is the first vehicle manufacturer to offer its fleet customers an own-branded driver risk management product, which consists of...

**24 July:** [Driving for Better Business campaign aims to cu...](#)

**28 May:** [Avis Business Solutions Helps Fleets Comply wit...](#)

[More news...](#)



### ► What makes a Champion?

Find out more about [becoming a Champion...](#)

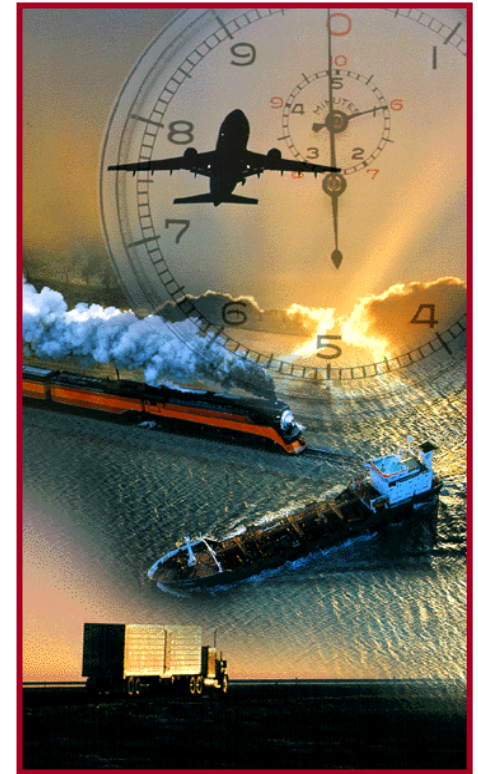
[www.drivingforbetterbusiness.com](http://www.drivingforbetterbusiness.com)

**WOLSELEY**

# Summary of activity in support of DfBB

# Driving for Better Business - Wolseley Support

- ❑ External 'speaker' presentations supporting DfBB events
- ❑ Arval Road Safety Working Party
- ❑ Internal communications
- ❑ Attendance at DfBB Round Table Events
- ❑ Cross Functional Steering Group - Engaged Fleet Providers
- ❑ Benchmarking with other organisations (Centrica, Arriva, Alliance Boots, Rentokil, NKL Automotive)
- ❑ Global Safety & Collision Focus (sharing ideas with other Wolseley Operating Companies)



# Driving for Better Business - Wolseley Support - Next Steps

- Raise awareness of the programme amongst others in builders merchants industry
- Ongoing 'speaker' presentations supporting DfBB events
- Regular communications
- Attendance at DfBB Round Table Events
- Roadsafe presenter @ quarterly FSSG meeting
- Further benchmarking and networking with other 'Champions'
- Wolseley supplier and customer road safety workshops

